

1989

## Volume 15

Canada-United States Law Journal

Follow this and additional works at: <https://scholarlycommons.law.case.edu/cuslj>

 Part of the [Transnational Law Commons](#)

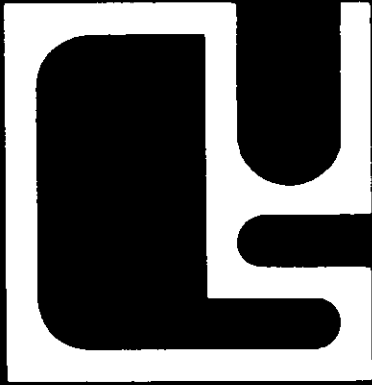
---

### Recommended Citation

Canada-United States Law Journal, *Volume 15*, 15 Can.-U.S. L.J. Iss. (1989)

Available at: <https://scholarlycommons.law.case.edu/cuslj/vol15/iss/48>

This Front Matter is brought to you for free and open access by the Student Journals at Case Western Reserve University School of Law Scholarly Commons. It has been accepted for inclusion in Canada-United States Law Journal by an authorized administrator of Case Western Reserve University School of Law Scholarly Commons.



# Canada- United States Law Journal

VOLUME 15

1989

## CONFERENCE PROCEEDINGS

### COMPARATIVE LEGAL ASPECTS OF THE ENVIRONMENT FOR INNOVATION IN THE CANADA-U.S. CONTEXT

Conducted Under the Auspices  
of

THE CANADA-UNITED STATES LAW INSTITUTE

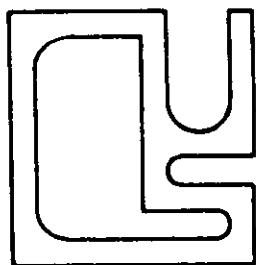
and

CASE WESTERN RESERVE UNIVERSITY SCHOOL OF LAW

Cleveland, Ohio  
April 14-16, 1989

BOOK REVIEW

*Sidney Picker, Jr.*



Canada-  
United States  
Law Journal



LAW SCHOOL LIBRARY

Volume Fifteen  
1989

Case Western Reserve University  
School of Law

43 393CS 104 XL  
91 0 6

0543

Cite as:  
CAN.-U.S. L. J.

The *Canada-United States Law Journal* is published by the Case Western Reserve Journal of International Law on behalf of the Canada-United States Law Institute. The *Journal* is currently an annual publication and subscription rates are \$10.00 per volume (domestic and foreign). Subscriptions are payable in advance. Back volumes may be purchased by contacting William S. Hein & Co., Inc., 1285 Main Street, Buffalo, New York 14290. The *Journal* welcomes submission of comments and correspondence from readers and authors. Address all correspondence to the Canada-United States Law Journal, 11075 East Blvd., Cleveland, Ohio 44106, U.S.A. Telephone: (216) 368-3291

The *Journal* also welcomes submission of articles on topics in international and comparative law. Manuscripts should be submitted in duplicate, typed triple-spaced, and should conform to the *United States Government Printing Office Style Manual*. Footnotes should be double-spaced and should conform to *A Uniform System of Citation* (14th ed.). Unpublished manuscripts will not be returned to the author unless requested.

The *Journal's* policy requires that unless a claim for nonreceipt of a journal is received within 3 months after the mailing date, the *Journal* cannot be held responsible for supplying that issue without charge.

The opinions expressed herein are those of the respective authors and not of the *Canada-United States Law Journal*.

The *Journal* is printed by Joe Christensen, Inc., 1540 Adams, Lincoln, Nebraska 68521.

**Notice:** Subscriptions are renewed automatically unless timely notice of cancellation is received.

# CANADA-UNITED STATES LAW INSTITUTE

*Canadian Director*

Jack Roberts  
Faculty of Law  
University of Western Ontario  
London, Ontario N6A 3K7  
Canada

*United States Director*

Henry T. King, Jr.  
School of Law  
Case Western Reserve University  
11075 East Boulevard  
Cleveland, Ohio 44106

## ADVISORY BOARD

*Chairman*

Sidney Picker, Jr.

*Board Members*

Clive V. Allen  
David R. Brink  
Robert D. Brown  
William W. Falsgraf  
Paul Fraser  
W. C. Graham  
A. Mosby Harvey, Jr.  
R. M. Ivey  
Henry T. King, Jr.  
John Krajewski

Monroe Leigh  
Rosemary McCarney  
Myres S. McDougal  
J. H. Moore  
Jack Roberts  
T. Bradbrooke Smith  
Louis B. Sohn  
Timothy F. Stock  
D. Carlton Williams  
Glenn W. White

On behalf of the Canada-United States Law Institute, the *Journal* gratefully acknowledges founding grants from the governments of Canada and the United States as well as the following foundations: The William H. Donner Foundation (U.S.); The Richard Ivey Foundation (Canada); The Cleveland Foundation (U.S.); The Ontario Bar Foundation (Canada); and The George Gund Foundation (U.S.).

Case Western Reserve  
Journal of International Law

1989-90 Editorial Board

*Editor-in-Chief*

Tamara J. Hrynik

*Managing Editor*

Eleonora Riesenman

*Executive Editor*

Kamala H. Mohammed

*Executive Editor*

Laurie A. Andrijeski

*Notes Editor*

Matthew D. Schwartz

*Business Editor*

Joseph A. Regnery

*Solicitations and Topics Development Editor*

Natasha E. Brandt

*Editors*

Amy J. Freedheim

Amy O. Scott

William E. Uzl

*Associates*

John G. Beck

Jean R. Crosmun

Christopher M. Ernst

Thomas C. Gilchrist

Karen A. Hoffman

James Kanski

Corinne Katz

Lisa D. Lewis

Kimberlee A. Lupton

Cynthia B. Mausser

Robert W. McKeon

James J. Merriman

Maura Norton

Helen B. Probst

Ramin Salehkhoo

Christopher J. Seline

Louis B. Toth

Alice L. Withaar

*Faculty Advisor*

Dean Peter Gerhart

*Advisory Board*

Francis A. Boyle

Barry M. Fisher

Robert A. Frielander

Christopher C. Joyner

Henry T. King, Jr.

*Secretary*

Joseph T. Adams

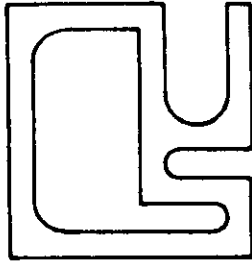
## EDITOR'S NOTES

The following are the proceedings of a Conference held under the auspices of the Canada-United States Law Institute and Case Western Reserve University School of Law. The Conference was held in Cleveland, Ohio on April 14-16, 1989. The theme of the Conference was *Comparative Legal Aspects of the Environment for Innovation in the Canada-U.S. Context*.

The articles and discussions printed here have been compiled from transcripts of the Conference and papers provided by the speakers. Footnotes are provided only to the extent they were included in these papers. Questions regarding unfootnoted factual assertions should be addressed to the authors.

The views expressed within are those of the authors or Conference participants and do not necessarily reflect the opinions or policies of any organization, governmental agency, corporation, etc. with which they may be affiliated.

(The Editor would like to thank those people who have assisted in the production and printing of this volume. The Editor is especially grateful to Shelly Boone of Mizanin Court Reporters and Joseph Adams of the Case Western Reserve University Law School Staff.)



**Canada-  
United States  
Law Journal**

---

VOLUME 15

1989

---

**PROCEEDINGS OF THE CANADA-UNITED STATES  
LAW INSTITUTE CONFERENCE**

**COMPARATIVE LEGAL ASPECTS OF THE ENVIRONMENT  
FOR INNOVATION IN THE CANADA-U.S. CONTEXT**

Cleveland, Ohio  
April 14-16, 1989

Conference Speakers .....	i
List of Conference Participants .....	vi
Introduction and History of the Canada-U.S. Law Institute <i>Sidney Picker, Jr.</i> .....	1
Conference Opening <i>Henry T. King, Jr.</i> .....	3
The Importance of Innovation to the U.S. in the World Competitive Context <i>Paul F. Oreffice</i> .....	7
The Importance of Innovation to Canada in the World Competitive Context <i>Gordon W. Gow</i> .....	13
Discussion After the Speeches of Mr. Oreffice and Mr. Gow ..	19
The Process of Innovation <i>Mary Jo Veverka</i> .....	29
Discussion After the Speech of Ms. Veverka .....	35
The Role of the Venture Capital Company in Innovation <i>Leslie Barton</i> .....	39



Discussion After the Speech of Mr. Barton .....	47
The Context for Innovation in Japan	
<i>Kazuo Nomura</i> .....	51
Discussion After the Speech of Mr. Nomura .....	55
Legal Aspects of Organizing and Raising Capital for Innovation in the U.S.	
<i>James H. Bodurtha</i> .....	59
Legal Aspects of Organizing and Raising Capital for Innovation in Canada	
<i>J. Michael Robinson</i> .....	67
Discussion After the Speeches of Mr. Bodurtha and Mr. Robinson .....	81
A U.S. View of the Product Liability Aspects of Innovation	
<i>George S. Frazza</i> .....	85
A Canadian View of the Product Liability Aspects of Innovation	
<i>Bruce A. Thomas</i> .....	93
Status and Prospects of Federal Product Liability Legislation in the United States	
<i>Randolph J. Stayin</i> .....	99
Discussion After the Speeches of Mr. Frazza, Mr. Thomas and Mr. Stayin .....	115
The Spirit of Innovation	
<i>Lester C. Krogh</i> .....	121
Innovation in the Supplier Firm: A Framework for Strategic Thinking	
<i>James D. Fleck</i> .....	127
Discussion After the Speeches of Dr. Krogh and Dr. Fleck ..	141
Protecting Innovative Technology for Goods and Services in the U.S. and Abroad	
<i>Jan Jancin, Jr.</i> .....	149
Protecting Innovative Technology for Goods and Services in Canada and Abroad	
<i>Peter W. McBurney</i> .....	157

Discussion After the Speeches of Mr. Jancin and Mr. McBurney .....	171
Exploiting Innovative Technology in Offshore Markets: A U.S. Perspective <i>Leonard B. Mackey</i> .....	177
Exploiting Innovative Technology in Offshore Markets: A Canadian Perspective <i>Clive V. Allen</i> .....	191
Exploiting Innovative Technology in Offshore Markets: The LDC View <i>Celso Souza</i> .....	199
Discussion After the Speeches of Mr. Mackey, Mr. Allen and Mr. Souza .....	203
The Context for Innovation in the European Communities <i>Albert S. Strub</i> .....	207
Discussion After the Speech of Dr. Strub .....	217
The Role of the U.S. Government in Encouraging Technological Innovation <i>Jack C. Williams</i> .....	219
The Role of the Canadian Government in Encouraging Innovation <i>Robert G. Blackburn</i> .....	229
Discussion After the Speeches of Dr. Williams and Mr. Blackburn .....	237
The People Aspects of Innovation: Analysis of the Relationships Between U.S. Business Entities and Their Employee and Non- Employee Innovators and Inventors <i>Arthur J. Schwab</i> .....	241
Corporate and Individual Rights in Technology <i>Philip T. Erickson</i> .....	257
Discussion After the Speeches of Mr. Schwab and Mr. Erickson .....	267
The Changing World Legal Context for Innovation <i>Michael K. Kirk</i> .....	273

Innovation and Intellectual Property: A Canadian Perspective <i>David B. Watters</i> .....	281
Discussion After the Speeches of Mr. Kirk and Mr. Watters.....	295
A Look at the Future of Innovation <i>Pat Choate</i> .....	303
Discussion After the Speech of Dr. Choate .....	313
Closing Remarks and Discussion <i>Henry T. King, Jr.</i> .....	321
<b>BOOK REVIEW</b>	
International Law Chiefly as Interpreted and Applied in Canada, Hugh M. Kindred, Jean-Gabriel Castel, Donald J. Fleming, William C. Graham, Armand L.C. deMestral, Ivan A. Vlastic, and Sharon A. Williams <i>Sidney Picker, Jr.</i> .....	327

**Speakers at the Canada-U.S. Law Institute Conference on  
Comparative Legal Aspects of the Environment for  
Innovation in the Canada-U.S. Context**

**Clive V. Allen** is a Senior Vice President and General Counsel, Northern Telecom Limited. In this capacity he has worldwide responsibility for the legal, corporate secretarial and patent and licensing activities of Northern Telecom Limited and its subsidiaries. Northern Telecom Limited is the largest manufacturer of telecommunications equipment in Canada and one of the largest manufacturers of such equipment in the world. Mr. Allen is a writer and a frequent lecturer on international trade, technology transfers and law department management.

**Leslie J. Barton** is Vice-President, BCE Ventures where he is responsible for making new investments in emerging growth companies and managing several of BCE Ventures' existing portfolio companies. He currently is an active Board Member of A.O.I. Systems Inc. and CANAI Computer & Network Architecture Inc. A specialist in technology and technology marketing, human resources and high growth situation management, Mr. Barton's experience includes responsible positions at Mitel Corporation, Bell Northern Research and Northern Telecom Limited.

**Robert G. Blackburn** is Assistant Deputy Minister (Policy), Industry, Science and Technology Canada. Previously, he held a number of senior governmental posts including those of Assistant Secretary to the Cabinet (Priorities and Planning), Deputy Administrator of Canada Oil and Gas Lands, and Director General of the Energy Strategy Branch in the Department of Energy, Mines & Resources. He was Counsellor (Energy, Science and Technology) at the Canadian Embassy in Washington, D.C. from 1978 to 1981.

**James H. Bodurtha** is a partner in the law firm of Squire, Sanders & Dempsey. He has overall responsibility for the capital markets practice of that firm and, during the 1980s, has been legal counsel to issuers and underwriters in more than thirty initial public offerings and private placement of equity securities. He also engages in an active mergers and acquisitions practice including the representation of merchant bankers and venture capitalists.

**Pat Choate** is Vice-President of Policy Analysis for TRW Inc. An

economist and public policy specialist, he is also Chairman of the Congressional Economic Leadership Institute. Dr. Choate's recent books include *The High Flex Society*, *America in Ruins* and *Thinking Strategically*. He is a frequent speaker and writer on public policy questions.

**Philip T. Erickson** is Vice-President, Patents and Licenses, Northern Telecom Limited. In this function he is responsible for securing and defending the corporation's patent and trademark rights on a worldwide basis and for negotiating and preparing patent and technology license agreements. Mr. Erickson is a Fellow and former President of the Patent and Trademark Institute of Canada.

**James D. Fleck** is Chairman and CEO of Fleck Manufacturing Company, Inc. He is also Professor of Business Governmental Relations, Faculty of Management Studies, University of Toronto. He is a former Deputy Minister, Office of the Premier, Government of Ontario, and he is director of a number of Canadian companies and has taught extensively at universities in the United States, Canada, Europe and Japan.

**George S. Frazza** is Vice-President and General Counsel of Johnson & Johnson and a member of the company's Executive Committee. He is responsible for the worldwide legal affairs of Johnson & Johnson. Among his professional affiliations, Mr. Frazza is Chairman of the Practising Law Institute's Committee on Corporate Law Departments Advisory Council and Vice-President of the Association of General Counsel.

**Gordon W. Gow** is Deputy Minister of the Ontario Ministry of Industry, Trade and Technology. Mr. Gow was one of the founders of Computel Systems Ltd., and was also a founder of Nabu Manufacturing Corporation. He subsequently became C.O.O. of Nabu Network Corporation. More recently, he was Vice-President of Corporate Quality and Business Development at Gandalf Technologies, Inc. He has been active in a number of associations and is a past Chairman of the Canadian Advanced Technology Association. He was appointed to the Science Council of Canada in 1987.

**J. (Jan) Jancin, Jr.** is Counsel, Intellectual Property Law for IBM Corporation, Washington, D.C. He is a former Chairman of the ABA's Section of Patent, Trademark and Copyright Law and a former President of the American Intellectual Property Law Association, as well as a former Chairman of the Section of Patent, Trademark and Copyright Law of the District of Columbia Bar Association.

**Michael K. Kirk** is Assistant Commissioner for External Affairs of

the Patent and Trademark Office in the U.S. Department of Commerce. In this position, he directs the Office of Legislation and International Affairs, the Office of Public Affairs and the PTO's Congressional Liaison. Mr. Kirk has headed and served on a number of U.S. delegations to international conferences concerned with protecting intellectual property, including those held by the World Intellectual Property Organization, the United Nations Conference on Trade and Development and most recently, the General Agreement on Tariffs and Trade.

**Lester C. Krogh** is Vice-President, Research and Development, 3M. Prior to assuming his present duties, he held a number of very responsible posts with 3M including those of Division Vice-President and General Manager of the Commercial Chemicals Division and General Manager, New Business Ventures Division. He has published a number of articles within his area of specialization.

**Leonard B. Mackey** is Vice-President, General Patent Counsel and Director of Licensing for ITT Corporation. In this capacity he is responsible for directing ITT's worldwide patent and licensing activities. He is a former President of the Licensing Executives Society and of the American Intellectual Property Law Association, and has been a Division Chairman of the Section of Patent, Trademark, Copyright of the ABA.

**Peter W. McBurney** co-founded his current firm of Sim & McBurney in 1970 and he is now the Senior Partner of that firm. He is a former President of the Patent and Trademark Institute of Canada. He is a frequent speaker on bar and other programs dealing with intellectual property issues.

**Kazuo Nomura** is Executive Vice-President of InTecTran, Inc. One of the basic aims of InTecTran is to be a channel for implementing the policy of the U.S. and Japanese governments to encourage the flow of investment and technology in both directions across the Pacific. Prior to his present post, Mr. Nomura was with the Boston Consulting Group where his practice included corporate strategy, diversification and other investments. Previously, he was President of Sumitomo Electric U.S.A. where he was involved in establishing manufacturing plants in the United States for fiber optics and auto parts.

**Paul F. Orefice** is Chairman of the Board of The Dow Chemical Company. A long-time Dow employee, Mr. Orefice held important international assignments at Dow before becoming Dow's President and CEO, a post which he held from 1978-1987. Currently, he serves as a director of a number of important companies in the United States and Canada and is a member of the Advisory Committee for Trade Negotiations to the Office of the U.S. Trade Representative.

**J. Michael Robinson** is a partner in the Toronto law firm of Fasken & Calvin and Fasken Martineau Walker where he is engaged in general corporate and commercial practice emphasizing domestic and international finance by banks, leasing companies and other lenders, international trade and joint ventures, domestic and international securities law. He has written and spoken frequently on banking, securities law and international trade topics.

**Arthur J. Schwab** is a partner and deputy head of the litigation group in the law firm of Reed, Smith, Shaw & McClay specializing in software copyright infringement, trade secrets, employment agreements, unfair competition and related litigation. He is a founding partner and first Chairman of a group of Reed, Smith attorneys called TECHLEX (Technology Law). He is a frequent speaker before bar and other groups on intellectual property matters.

**Celso Souza** is Deputy Chief of Mission, Brazilian Embassy, Washington, D.C. Prior to assuming his current position, he held a number of important posts with the Brazilian government including those of Alternate Representative, Brazilian Mission to the OAS and Member of the Presidential Cabinet staff, Federal Executive Branch, Brazil. He has also served as Special Advisor to the Chairman of the Central Bank of Brazil.

**Randolph J. Stayin** is a Washington-based partner in the firm of Barnes & Thornburg where he counsels and represents clients in relation to international law and trade, trade remedies, trade associations and customs and export laws. In 1984 he conducted an important international comparative study of product liability systems of the United States and Western Europe for the U.S. Department of Commerce and five capital goods trade associations.

**Albert S. Strub** has since 1987 been Director for "Exploitation of Research and Technological Development, Technology Transfer and Innovation" of the Commission of the European Communities, Luxembourg. This includes responsibility for the SPRINT program and the VALUE program of the European Communities. SPRINT is the EC Strategic Program for Innovation and Technology Transfer and VALUE covers the diffusion, protection, and exploitation of research results obtained within the EC's R&D programs.

**Bruce A. Thomas** is a partner and Chairman of the Insurance Section of the Toronto law firm of Cassels, Brock & Blackwell. He is Chairman of the International Bar Association's Committee on Negligence and Compensation and was in 1985-86 Chairman of the Canadian Bar Association's Tort Reform Committee. He is a frequent speaker before bar groups on insurance related matters.

**Mary Jo Veverka** is Vice-President, Booz, Allen & Hamilton with over ten years consulting experience in strategy, business planning and R&D effectiveness for the healthcare and biotechnology industries. Prior to joining Booz, Allen & Hamilton, Ms. Veverka held positions in industry where her experience included product development and operation. She has also acted as primary coordinator on major intercompany projects.

**David B. Watters** is currently Director General Legislative Review Directorate, Consumer and Corporate Affairs Canada. In this capacity he directs a staff of economists and lawyers who conduct all facets of the domestic and international policy or legislative revision programs relating to the Department's seventy statutes dealing with consumer, corporate, intellectual and industrial property responsibilities. Prior to assuming his present responsibilities he held important senior positions with several Canadian Government agencies.

**John C. (Jack) Williams** has held a number of responsible positions in the U.S. Department of Commerce. He was Director of the Office of Productivity, Technology and Innovation from 1984-1989. At present he is Director of the Office of Technology Policy in the new Technology Administration. In addition, he has also functioned as Special Assistant to the Deputy Secretary of Commerce on matters related to the establishment of a new Technology Administration. Dr. Williams is a graduate of Tufts University and holds an M.A. in International Economics from the Fletcher School of Law and Diplomacy and a Ph.D. in development economics from South Africa.



**Speakers and Participants at the Canada-U.S. Law Institute  
Conference on Comparative Legal Aspects of the Environment  
for Innovation in the Canada-U.S. Context**

Clive V. Allen	Northern Telecom Ltd.	Mississauga, Ontario
Casey P. August	IBM Canada Ltd.	Markham, Ontario
Elizabeth Bagnato	Business Laws, Inc.	Chesterland, Ohio
Leslie Barton	BCE Ventures	Toronto, Ontario
Robert G. Blackburn	Industry, Science, Technology (Canada)	Ottawa, Ontario
James Bodurtha	Squire, Sanders & Dempsey	Cleveland, Ohio
Victor Bradley	The Canadian Embassy	Washington, D.C.
Jack Burke	The Hauserman Company	Cleveland, Ohio
Sil A. Cappon	A.W. Fenton Co.	Cleveland, Ohio
William A. Carlson	University Technology Inc.	Cleveland, Ohio
Pat Choate	TRW, Inc.	Arlington, Virginia
Renee F. Chudakoff	Ward, Marein & Gillette	Cleveland, Ohio
James J. Conway	Conway, Barclay, Deyo and Kurant	Mayfield, Ohio
Stanton C. Cort	Weatherhead School of Mgt.	Cleveland, Ohio
Nancy Cronin	Cuyahoga County Department of Development	Cleveland, Ohio
Mary Davis	Burke, Haber & Berick	Cleveland, Ohio
Stephen DeBoer	Univ. of Western Ontario	London, Ontario
Brendan Delay	Buckley, King & Bluso	Cleveland, Ohio
Richard Edwards	University of Toledo	Toledo, Ohio
Philip T. Erickson	Northern Telecom Ltd.	Mississauga, Ontario
Larry W. Evans	B.P. America, Inc.	Cleveland, Ohio
Robert Fay	Fay Charpe Minnich McKee	Cleveland, Ohio
Janet Ferguson	Industry, Science, Technology (Canada)	Ottawa, Ontario
James D. Fleck	Fleck Manufacturing	Don Mills, Ontario
David H. Fifield	The Dow Chemical Company	Midland, Michigan
George S. Frazza	Johnson & Johnson	New Brunswick, New Jersey
Nicholas H. Fyfe	Smart & Biggar	Ottawa, Ontario
Dean Peter Gerhart	Case Western Reserve University	Cleveland, Ohio
Marcus Gleisser	The Plain Dealer	Cleveland, Ohio
Gordon W. Gow	Ontario Ministry of Industry Trade & Technology	Toronto, Ontario
Jon Goetzinger, Jr.	American Greetings	Cleveland, Ohio
Benjamin Hauserman	The Hauserman Company	Cleveland, Ohio
A. Mosby Harvey, Jr.	The Firestone Tire and Rubber Company	Akron, Ohio
Raymond J. Herpers	BCE Venture Corporation	Toronto, Ontario
James R. Holbein	FTA Binational Secretariat	Washington, D.C.
Patricia Hujarski	Canada/U.S. Law Institute	Cleveland, Ohio
Julius Jancin, Jr.	IBM Corporation	Arlington, Virginia
Henry T. King, Jr.	Case Western Reserve University	Cleveland, Ohio
Richard N. Kirby	Greater Cleveland Growth Association	Cleveland, Ohio

Michael K. Kirk	U.S. Dept. of Commerce	Washington, D.C.
Lester C. Krogh	3M Company	St. Paul, Minnesota
Sven A. Langmack	Niagara Custombilt Mfg.	Cleveland, Ohio
Arthur E. LeNeveu	Canadian Chemical Producers Association	Ottawa, Ontario
Morag McGougan	Univ. of Western Ontario	London, Ontario
Leonard B. Mackey	ITT Corporation	New York, New York
Alan H. Magazine	Council on Competitiveness	Washington, D.C.
Peter McBurney	Sim & McBurney	Toronto, Ontario
James D. McNiven	Dalhousie University	Halifax, Nova Scotia
Jack E. Merryman	Reliance Electric Co.	Cleveland, Ohio
John Mino	Calfee, Halter & Griswold	Cleveland, Ohio
David Mockensturm	Ohio Dept. of Development	Columbus, Ohio
Kamala Mohammed	Case Western Reserve University	Cleveland, Ohio
Dean Thomas H. Moss	Case Western Reserve University	Cleveland, Ohio
D. Kirk Nieswander	Enterprise Development Inc.	Cleveland, Ohio
Kazuo Nomura	InTecTran	Washington, D.C.
William R. Norris	The Dow Chemical Company	Midland, Michigan
Benjamin J. Ockner	Walter, Haverfield Buescher & Chockley	Cleveland, Ohio
M. James O'Grady	O'Grady & Young	Ottawa, Ontario
Paul Orefice	The Dow Chemical Company	Midland, Michigan
Godfrey P. Orleans	Ridout & Maybee	Toronto, Ontario
Robert B. Perkovic	RBP Int'l Consultants	Pepper Pike, Ohio
Sidney Picker, Jr.	Case Western Reserve University	Cleveland, Ohio
Henry Precht	Cleveland Council on World Affairs	Cleveland, Ohio
Daniel A. Reifsnyder	Department of State	Washington, D.C.
J. Christopher Robinson	Smart & Biggar	Ottawa, Ontario
J. Michael Robinson	Fasken & Calvin and Fasken Martineau Walker	Toronto, Ontario
Mark Ronayne	Consumer & Corporate Affs	Hull, Quebec
John W. Ryans, Jr.	Kent State University	Kent, Ohio
Oliver Schroeder	Case Western Reserve University	Cleveland, Ohio
Arthur J. Schwab	Reed, Smith, Shaw & McClay	Pittsburgh, Pennsylvania
Morris Shanker	Case Western Reserve University	Cleveland, Ohio
Markian B. Silecky	Attorney	Lorain, Ohio
Celso Souza	Brazilian Embassy	Washington, D.C.
T. Bradbrooke Smith	Stikeman, Elliott	Ottawa, Ontario
George Spiro	Univ. of Massachusetts	Amherst, Massachusetts
Randolph J. Stayin	Barnes & Thornburg	Washington, D.C.
Timothy F. Stock	Ford Motor Company	Dearborn, Michigan
Albert Strub	Commission of the European Communities	Brussels, Belgium
Austin C. Tingley	Canada Wire & Cable	Don Mills, Ontario
Bruce Thomas	Cassels, Brock & Blackwell	Rochester, New York
Mary Jo Veverka	Booz, Allen & Hamilton	New York, New York
David B. Watters	Department of Consumer and Corporate Affairs	Ottawa, Ontario
Therese Welter	Industry Week	Cleveland, Ohio
Robert A. Wilkes	Shapiro, Cohen, Andrews Finlayson	Ottawa, Ontario
John C. (Jack) Williams	U.S. Dept. of Commerce	Washington, D.C.
David M. Woods	Eastman Kodak Company	Rochester, New York
Sanford Yosowitz	Alcan Aluminum Company	Cleveland, Ohio
Toby T. Zettler	U.S. Dept. of Commerce	Cleveland, Ohio
A. Zuijdwijk	Dept. of External Affairs	Ottawa, Ontario